APPROVED AGENDA #: 24-1790

PURCHASING AGENDA ITEM

Hernando County School District

School Board	October 24, 2023				
Bid No. 23-785-40			Bid Title: Classroom Instructional Material, Supplies & Equipment (Catalog Discount)		
Recommend approve	al of this agenda item u	nder the specific	category below	<i>"</i> :	
□ Lowest Bid(s) □ Revised Award □ Bid Termination □ Reversed Auction	☐ Request for Proposal(s☐ Renewal of Contract☐ Mamendment to Contract☐ Piggyback Cooperative	☐Sole S	xtension	pecification ble Meeting all Sp	☐ Rejection/Cancellation ☐ Re-Award (Partial/Whole) ☐ Emergency ecifications
Bid Contract Perio Amended:	, ,	hrough 07/24/2 hrough 07/24/2		□ N/A – On	e Time Purchase
Contract Type:	☐ Estimated Dollar Amount	☐ Firm, Fixed Dollar Amount	□ Firn Unit Pr		m, Fixed Unit Prices, Rates, Fees and/or ntages
Renewal Options:	No. of Terms <u>Remaining</u> 1	□ Leng <u>Each Te</u>	th of rm (month)	□ Length of □ Length of □ Length (yeans) □ Seneral Sene	□ None
conditions, and specifica	tions of the solicitation, offe	ering percentage disc	counts off product	s from their publisl	dors who have met all terms, ned catalogs and/or websites. It value and to meet the needs
	t amended to increase tot oved budgets and any add			ar. Purchases will	be made utilizing schools
Bidders Electronically Downloaded From Publi Purchase Website: 173	Bids Received: c - 70 -	No Bids: - 4 -	Late Bids: - 0 -	Rejected Bids: - 3 -	N/A – Bids Not Required:
Submitted By:	Jill Renihan Executive Director of	Business Servi	ces	School(s): D	istrict Wide
Requested By:	For Use District-Wide	2	_	Department	(s): District Wide

Recommended award, description of items and prices: (See attached)

T/C CODE: 2340

This tabulation establishes a contract with suppliers to provide various classroom instructional materials, supplies and equipment, establishing firm, fixed percentage (%) educational discounts off published catalogs and/or websites. Items include, but are not limited to, various classroom instructional materials and supplies and small equipment, etc. This contract does NOT include the purchase of computers or computer-related equipment, furniture, copiers, or general office supplies, which are covered under a separate contract.

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
ABDO Publishing	www.abdobooks.com	Supplies: Call for pricing Equipment: Call for pricing	Books	Daniel Maskiell 813-340-9841 dmaskiell@abdobooks.com
Age of Learning	www.ageoflearning.com	Supplies: 10% Equipment: Call for Pricing	My Math Academy, My Reading Academy	Susan Provost 321-507-2873 Susan.provost@Aofl.com
Anchorage Medical Equipment & Supplies	www.anchoragemedicalsupply.com	Supplies: 5% Equipment: 5%	Medical supplies and equipment, medical study guides, medical uniforms	Dana Griffin 972-391-9177 dgriffin@anchoragemedicalsupplies.co m
Attainment Company, Inc.	www.attainmentcompany.com	Supplies: 5% Equipment: 5%	Contact company for product samples	Autumn Garza 800-327-4269 autumn@attainmentcompany.com
AVI-SPL, LLC	https://catalog.avispl.com	Supplies: 10% Equipment: 10%	Projectors, projector screens, interactive white boards, media players, amplifier systems, microphones, etc.	Samantha Somers 813-940-8522 Samantha.somers@avispl.com
Barnes & Noble Booksellers, Inc.	https://classwork.barnesandnoble.com	Supplies: Call for pricing	Books, eBooks, audio books, educational toys & games, STEM & STEAM, Music and Movies	Cheryl Haller 813-210-4077 challer@bn.com
Blick Art Materials	www.dickblick.com	Supplies: 20% Equipment: Call for pricing	Art Supplies, Art Equipment	Natalie Ingle 800-704-7744 regionwquotes@dickblick.com
BrainPOP, LLC	www.brainpop.com	Supplies: Call for pricing Equipment: Call for pricing	n/a	Darla Luliucci 212-574-6000 darlai@brainpop.com
Capstone	www.capstonepub.com	Supplies: 5% Equipment: n/a	Ebooks, Library hardcover books, Classroom paperback books, PebbleGo research Database	Wendy Feikert 352-223-0682 feikert@earthlink.net
Cengage Group, Inc.	www.cengage.com www.gale.com	Supplies: Call for pricing Equipment: Call for pricing	Samples upon requests	Tammy Hettrich 800-877-4253 ext 18102 Tammy.hettrich@cengage.com

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
Children's Plus, Inc.	www.hellocpi.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, trade hardcovers, trade paperbacks, board books, ebooks, world language	Katrina Elmer 708-231-6824 katrinae@hellocpi.com
Complete Book & Media Supply, LLC	www.completebook.com	Supplies: Call for pricing Equipment: Call for pricing	Books, Subscriptions, Media	800-986-1775 quotes@completebook.com
Curriculum Associates, LLC	www.curriculumassociates.com	Supplies: Call for pricing Equipment: Call for pricing	Math and ELA Education Software Supplemental resources, Intervention	Karen Williams 407-923-9529 kwilliams@cainc.com
Delaney Educational Enterprises	www.deebooks.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, Trade Hardcovers, Trader Paperbacks, Board Books, eBooks, World Language	Collection Development 800-788-5557 collectiondev@deebooks.com
Discount School Supply	www.discountschoolsupply.com	Supplies: 3% Equipment: 3%	Arts & crafts, carpets, active play, dramatic play, outdoor living, stem, science, block play, and more	Kristina Bailey 800-627-2829 bidsupport@excelligence.com
Diskovery Educational Systems	www.diskovery.com	Supplies: 2-15% Equipment: 2-15%	STEM/ STEAM, MakerSpace, Lab & Classroom Supplies, Headphones, Instructional Curriculum Materials, Assistive Technology Devices, Calculators, Device case/ backpacks, Drones, etc	Daniel Wechsler 561-683-8410 dan@diskovery.com
EAI Education	www.eaieducation.com	Supplies: Call for pricing Equipment: Call for pricing	Smartpal Sleeves, Dry Erase Marker Boards & Paddles, Low Odor Dry Erase Markers, Privacy Boards, Educational books and games, Algebra tiles, etc.	Kathy Franks 800-770-8010 ext 7600 sales@eaieducation.com
Encyclopedia Britannica, Inc.	www.britannicaeducation.com	Supplies: Call for pricing Equipment: Call for pricing	Britannica online school edition, online library edition, academic edition, image quest, expedition, escolar, moderna	Josh Martinez 800-621-3900 contact@eb.com
Explore Learning, LLC	www.explorelearning.com	Supplies: Call for pricing Equipment: Call for pricing	Gizmos, Reflex, Frax, Science4us	Dennis Scully 866-882-4141 ext 2436 Dennis.scully@explorelearning.com
Fisher Scientific Company, LLC	www.fishersci.com	Supplies: 33% Equipment: Call for pricing	General supplies, chemicals, preserved specimens, research products	Krista Paolino 470-888-7532 Krista.paolino@thermofisher.com
Flinn Scientific, Inc.	www.flinnsci.com	Supplies: 10% Equipment: Call for pricing	Chemicals, Laboratory supplies, Specimens, Laboratory Equipment, Science safety supplies, microscopes, balances	Customer Experience Team 800-452-1261 customercare@flinnsci.com

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
Follett Content Solutions, LLC	www.titlewave.com	Supplies: Call for pricing Equipment: Call for pricing	Curriculum focused materials, Educational products and database	Julie and David Cole 866-235-4480 thecoles@follettlearning.com
Frog Publications	https://frog.com	Supplies: Call for pricing Equipment: Call for pricing	n/a	Jennifer Bell 800-777-3764 bids@frog.com
Fun and Function, LLC	www.funandfunction.com	Supplies: 10% Equipment: 10%	Sensory equipment, Classroom management tools, OT/PT/Speech therapy tools, Fidgets, Flexible seating, Sensory rooms	Shulamis Dewick 800-231-632 accounts@funandfunction.com
Glow Forge, Inc	www.glowforge.com	Supplies: Call for pricing Equipment: 7.15%	Glowforge Pro, Glowforge Plus	Dawn Jones 786-767-5805 Dawn.jones@contact.glowforge.com
HEC Software dba Reading Horizons	www.readinghorizons.com	Supplies: Call for pricing Equipment: Call for pricing	Reading Horizons Discovery, Reading Horizons Elevate	Nate Smeding 801-971-3693 Nate.smeding@readinghorizons.com
Hertzberg-New Method dba Perma-Bound Books, Inc.	www.perma-bound.com	Supplies: Call for pricing Equipment: Call for pricing	Books, Teacher's guides, Teaching aides, DVD's, ebooks, playaways, databases	Shannon Rickert 800-934-6581 books@perma-bound.com
Highscope Educational Research Foundation	https://online.fliphtml5.com/e uatg/arks/#p=1	Supplies: Call for pricing Equipment: Call for pricing	See Samples on Highscope.org/demosite	Highscope Customer Service 800-587-5639 Hscst@highscope.com
Holmquist Education Consulting	www.hecedu.con	Supplies: Call for pricing Equipment: Call for pricing	Career and Technical Education as well as educational products for grades Pre-K through Post-Secondary Education.	Stephanie Holmquist 813-759-6500 stephie@hecedu.com
Istation	www.istation.com	Supplies: Call for pricing Equipment: Call for pricing	Istation Reading, Istation Lectera, Istation Math. Online assessment and intervention curriculum	Cathy Bonhomme 813-785-1531 cbonhomme@istation.com
IXL Learning, Inc.	www.ixl.com	Supplies: Call for pricing Equipment: Call for pricing	Web based program	IXL Membership Services 855-255-8800 orders@ixl.com
Kaplan Early Learning Company	www.kaplanco.com	Supplies: 10% Equipment: 10%	Curriculum & Assessment, Dramatic Play, Block Play, Art, Fine motor, Puzzles & Games, Sand & Water Play, STEM, Outdoor Learning/ Active Play, Science, Literacy	Nick Evans 800-334-2014 Ext. 5470 nevens@kaplanco.com

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
Lakeshore Learning Materials, LLC	www.lakeshorelearning.com	Supplies: 5% Equipment: 5%	Available upon request	Penny Stone 800-778-4456 orderdept@lakeshorelearning.com
Learning A-Z	www.learninga-z.com	Supplies: Call for pricing Equipment: Call for pricing	Reading A-Z, Raz-Plus, Vocabulary A-Z, Raz- kids, Raz-Plus, Science A-Z, Writing A-Z, Foundations A-Z, Raz-Plus ELL	Cristal Doherty 216-548-4614 Cristal.doherty@learninga-z.com
Learning Without Tears	www.lwtears.com	Supplies: Call for pricing Equipment: Call for pricing	Handwriting without tears, phonics, reading and me, a-m for math man and me, manipulatives, professional development.	Jennifer Perez 407-421-5184 <u>Jennifer.perez@lwtears.com</u>
Mackin Educational Resources	www.mackin.com	Supplies: Call for pricing Equipment: Call for pricing	Print books, classroom libraries, inquiry kits, text sets, take home summer reading packets, etc.	Quotes Department 800-245-9540 quotes@mackin.com
Maxi Aids	www.maxiaids.com	Supplies: 10% Equipment: 10%	n/a	Anthony Bernardini 800-522-6294 ext 268 bids@maxiaids.com
MedicalEShop	www.medicaleshop.com	Supplies: 1-10% Equipment: 1-27%	Samples provided upon request	Bob Smith 866-563-6812 csteam@medicaleshop.com
MT Library Services, Inc. dba Junior Library Guild	www.juniorlibraryguild.com	Supplies: Call for pricing Equipment: Call for pricing	Library books, Spanish books, Hi'Lo readers, library book processing, classroom books, bilingual books, library book cataloging	Stephanie Capoziello 800-325-9558 scapoziello@juniorlibraryguild.com
Multi-Health Systems	www.mhs.com	Supplies: Call for pricing Equipment: Call for pricing	Clinical Assessments, Education Assessments, Public Safety Assessments, Talent Assessments	Jodi Kennis 800-456-3003 ext 278 Jodi.kennis@mhs.com
Music in Motion	www.musicinmotion.com	Supplies: 6% Equipment: 6%	Music education products, instruments, teaching aids, instructional materials, manipulatives, audio, video, incentives, books, games, software, etc.	Kristi Graham 800-455-0649 bids@musicmotion.com
Nasco Education, LLC	https://enasco.com	Supplies: 10-20% Equipment: 10-20%	Educational teaching materials, supplies and equipment in the subjects of Art, Math, Science, STEM/ STEAM, etc.	Michelle Au/ Michelle Thomas 800-558-9595 bids@nascoeducation.com orders@nascoeducation.com
NCS Pearson, Inc.	www.pearsonassessments.com	Supplies: Call for pricing Equipment: Call for pricing	n/a	Nicole Kappeler 614-907-0271 Nicole.kappeler@pearson.com

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
Newsela, Inc.	www.newsela.com	Supplies: 20% Equipment: Call for pricing	Newsela ELA, Newsela Social Studies, Newsela Science, Newsela SEL Collection, Newsela Essentials, Newsela PD Pass	Carter Figg 812-360-6094 Carter.figg@newsela.com
Paper Dragon Books	www.paperdragonreads.com	Supplies: 15-18% Equipment: n/a	n/a	Rosemarie Brown 800-840-1189 rmbrown@tampabayreads.com
Perfection Learning Corp.	www.perfectionlearning.com	Supplies: Call for pricing Equipment: Call for pricing	k-12 curriculum materials & trade tiles	Lynne Rubino 866-252-6580 ext. 1205 Irubino@perfectionlearning.com
Pitsco Education, LLC	www.pitsco.com	Supplies: 4% Equipment: 4%	Science, Technology, Engineering, Drones, Robotics, Math	Angela Watson 800-835-0686 bids@pitsco.com
Prentke Romich Company dba PRC-Saltillo	www.prc-saltillo.com	Supplies: 5% Equipment: 5%	Accent 800, Accent 1000, Accent 1400, NovaChat 5, NovaChat 8, NovaChat 10, Via Pro / Via Mini, Versa Wrap	Order Management Dept 800-262-1933 orderdept@prc-saltillo.com
Project Lead The Way, Inc	www.my.pltw.org	Supplies: Call for pricing Equipment: Call for pricing	STEM curriculum, Biomedical science, Computer science, PLTW programs, etc	Solution Center 317-669-0200 solutioncenter@pltw.org
Pyramid School Products	www.pyramidsp.com	Supplies: 10% Equipment: Call for pricing	School Supplies, Art Supplies, etc.	Larry Miller 800-792-2644 ext 240 biddept@pyramidsp.com
Rainbow Book Company	www.rainbowbookcompany.com	Supplies: Call for pricing Equipment: Call for pricing	Prebounds, Trade hardcovers, Trade paperbacks, Board books, Ebooks, World Languages	Andrew Herbert 800-255-0965 cs@rainbowbookcompany.com
Really Good Stuff	www.reallygoodstuff.com	Supplies: 3% Equipment: 3%	Family engagement kits, english language kits, STEM, classroom tools, sensory, organizers, furniture	Kristina Bailey 877-867-1920 bidsupport@reallygoodstuff.com
S&S Worldwide, Inc.	bids@ssww.com	Supplies: 22% Equipment: Call for pricing	Arts & Crafts, Games, Craft Kits, Classroom Supplies, Educational Supplies	Lisa Tripoli 800-642-7354 Imills@ssww.com
School Datebooks (SDI Innovations)	www.schooldatebooks.com	Supplies: 5% Equipment: n/a	Samples upon request	Erica Connors 765-807-0813 <u>erica@schooldatebooks.com</u>

Vendor	Catalog Name Website Address	Discounts Offered	Sampling of Products	Contact Information
School Outfitters	www.schooloutfitters.com	Supplies: 2% Equipment: 2% *Call for volume discounts	n/a	Jason Rapp 800-260-2776 Jason.rapp@schooloutfitters.com
SketchforSchools Publishing, Inc.	www.sketchforschools.com	Supplies: Call for pricing Equipment: Call for pricing	See website	Marianna Miranda 909-771-2511 csrepresentative@sketchforschools .com
Staples Contract & Commercial, LLC	www.staplesadvantage.com	Supplies: Call for pricing Equipment: Call for pricing	n/a	Eladio Quinones 888-224-3784 ext 54832 Eladio.quinones@staples.com
STEMfinity, LLC	www.stemfinity.com	Supplies: Call for pricing Equipment: Call for pricing	Science, Technology, Engineering, Math, Robotics, 3D printers, AR/VR products, eSports software, programs and hardware, rocketry, drones, and more	Deanna Peacock 800-985-7836 orders@stemfinity.com
Super Duper, Inc. d/b/a Super Duper Publications	www.superduperinc.com	Supplies: 3% discount Equipment: 3% discount	n/a	Customer Help Department 800-277-8737 Customerhelp@superduperinc.com
Sweet Pipes, LLC	www.sweetpipes.com	Supplies: Call for pricing Equipment: Call for pricing	Children's literature, Puppets, Classroom Decorations, Bulletin Board Supplies, and more	Billy Ferguson 817-227-9922 Sales@sweetpipes.com
Textbook Warehouse, LLC	www.textbookwarehouse.com	Supplies: 5-37% Equipment: n/a	Samples are provided at no extra charge as long as they are returned.	James Adams 800-796-9152 sales@textbookswarehouse.com
The Continental Press, Inc.	www.continentalpress.com	Supplies: Call for Pricing Equipment: Call for Pricing	ESL/ ELL/ ENL, Reading, Mathematics	Pamela Hummel 800-233-0759 edcsr@continentalpress.com
The Original Seat Sack Company Reference Quote #: 23-785-40 Hernando	www.seatsack.com	Supplies: 25% Equipment: 25%	Call for Samples	Michelle Holder 239-596-3065 schooldistrict@seatsack.com
Varitronics, LLC	www.variquest.com	Supplies: 2% Equipment: 2%	See website	Michelle Faught 800-328-0585 Michelle faught@variquest.com
Vista Higher Learning, Inc.	www.vistahigherlearning.com	Supplies: Call for pricing Equipment: Call for pricing	Textbooks and curriculum materials on several subjects	Robert Thatcher 617-426-4910 rthatcher@vistahigherlearning.com

Vendor	Catalog Name	Discounts Offered	Sampling of Products	Contact Information
	Website Address			
	www.voyagersopris.com	Supplies: Call for pricing	Language Live ELA, Voyager Passport, Step	David Traviesa
Voyager Sopris, Inc.		Equipment: n/a	Up Writing, Read Well, REWARDS,	800-547-6747 ext 7278
		Equipment. II/ a	TransMath, Vmath, Acadience	<u>David.traviesa@voyagersopris.com</u>
VWR International LLC (Sargent Welch & Ward's Science Brands)		Sargent Welch Brand:	Live & preserved materials, microscopes, slides, physical science items, safety equipment lab equipment & supplies Kate.sl	
		Supplies: 35%		Kate Shaw
	www.cargantwolch.com	Fallinment: 35%		407-932-9804
	www.sargentwelch.com	Ward's Science Brand:		Kate.shaw@vwr.com
		Supplies: 20%		Kate.shaw@avantorsciences.com
		Equipment: 20%		